



Cutimed®

Closing Wounds. Together

Sorbion®

**THE CUTIMED® FAMILY OF EXUDATE
MANAGEMENT DRESSINGS**
FEATURING SORBION® WITH HYDRATION RESPONSE TECHNOLOGY

THERAPIES. HAND IN HAND.

www.bsnmedical.com

BSN medical

an Essity company

Chronic Wound Exudate Presents a Critical Clinical Challenge

Avoiding Dessication While Preventing Maceration

Maintaining a moist wound environment is important to facilitate autolytic debridement and natural healing. However, in wounds where the nature and volume of exudate actually prevents the healing process, effective management is essential to avoid wound deterioration.

Impact on Patient Care


Insufficient exudate management impacts a patient's well-being with:

- Unnecessary leakages leading to frequent dressing changes
- Loss of confidence in therapy
- Quality of life negatively affected

Impact on Wound Healing

Excessive wound exudate can lead to:

- Maceration of the peri-wound skin, malodour, pain, enlargement of the wound, protein loss and electrolyte imbalance, as well as exudate strikethrough



Successful exudate management requires careful attention and continuous evaluation throughout healing. The ideal dressing supports exudate absorption, retention and autolytic debridement.

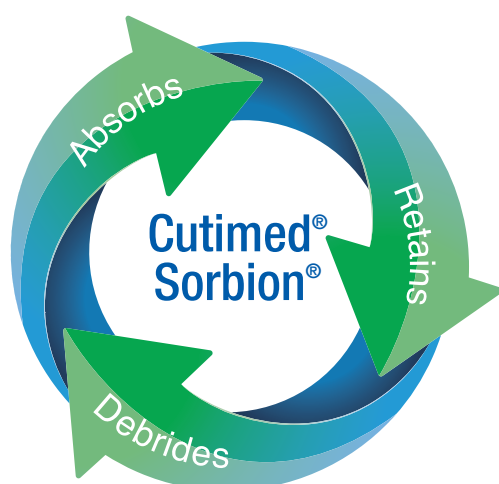
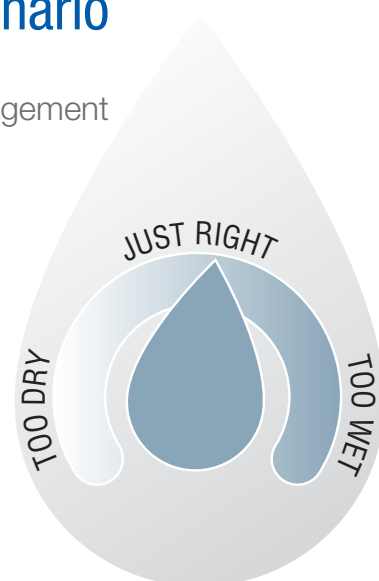
Striking the Proper Balance is Critical

Exudate Management Options for Every Scenario

Maintaining a moist wound environment requires continuous management of exudate volume and viscosity throughout its healing timeframe.

The ideal dressing:

- Combines exudate absorption and retention
- Helps to ensure that an optimal, or balanced, moist environment is maintained
- Help to facilitate autolytic debridement



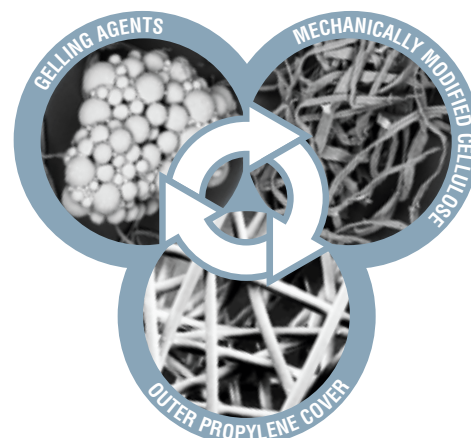
Providing the Ideal Balance

with Cutimed® Sorbion® featuring Hydration Response Technology (HRT)

Hydration Response Technology manages wound moisture balance during the many changes in both volume and composition of exudate.

Hydration Response Technology offers a unique combination of mechanically-modified cellulose fibers and gelling agents, encased by a polypropylene outer layer.

- The symbiotic interaction between the cellulose fibers and the gelling agents helps properly regulate the wound environment for suitable wound bed preparation and tissue protection
- Allows quick uptake of very high levels of exudate, without the risk of drying out the wound bed

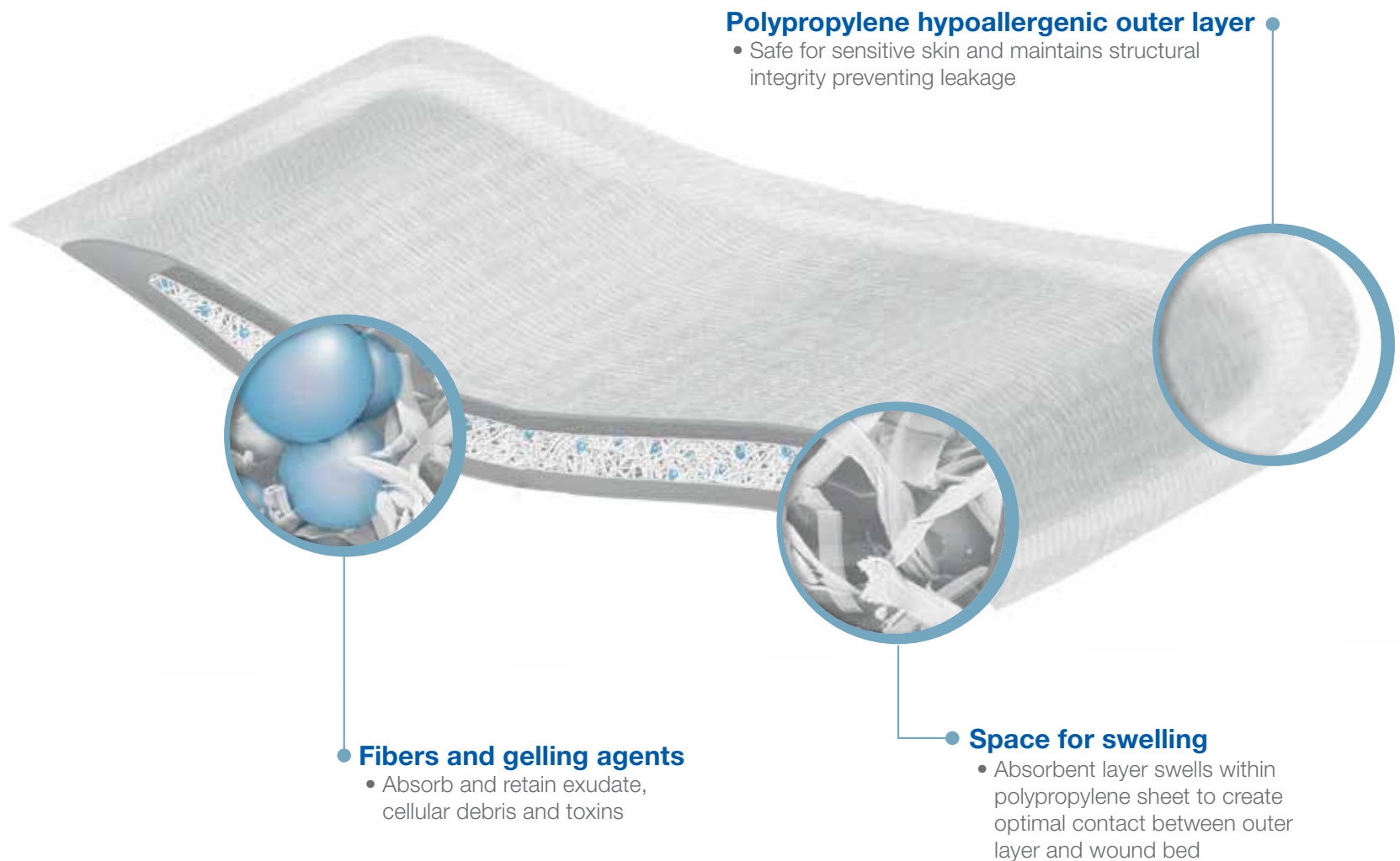


Introducing Cutimed® Sorbion® Dressings

Featuring Hydration Response Technology

Cutimed® Sorbion® dressings featuring Hydration Response Technology combine 3 critical technology components that promote the healing needs of all chronic wounds:

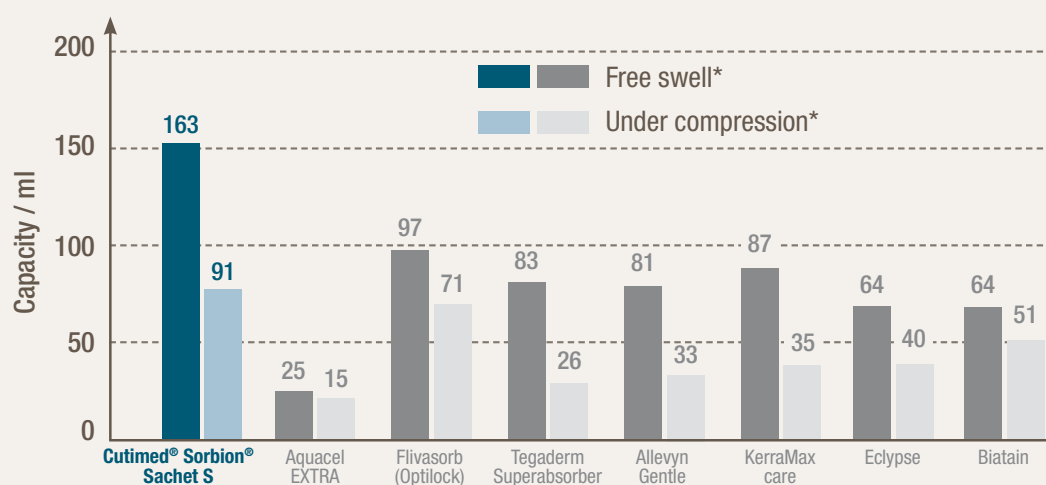
- Absorption
- Retention
- Soft Debridement



Absorbs More Than Competitive Dressings

60%
more than
competitive
dressings

Cutimed® Sorbion Sachet® – dressing absorption and retention capacity



Retains Exudate To Reduce Maceration

- Proven¹ to sequester cytokines and proteases that inhibit healing
- Absorption and retention capacity helps reduce bioburden (trapped within the absorbed exudate) from migrating back into the wound, even under compression



Facilitates Soft Debridement of Dead Tissue

- Removes slough and toxins – isolating them within the dressing along with exudate
- Removes exudate from the wound, which reduces odor
- Maintains a moist environment that allows for easy dressing removal

The Cutimed® Family of Dressings

A complete exudate management portfolio

BSN medical offers a complete family of Cutimed® wound care dressings to manage exudate of all levels, and at varying stages of wound healing.

From infection management to tissue protection, Cutimed® offers a line of super-absorbent dressings that can absorb and retain copious amounts of exudate while providing soft debridement and a moist wound healing environment.

Bacteria Removal



Cutimed® Sorbion® Sorbact®

- Only superabsorber that binds bacteria
- Absorbs moderate to very high levels of exudate
- Ideal dressing for contaminated, colonized, or infected wounds

Soft Debridement



Cutimed® Sorbion® Sachet®

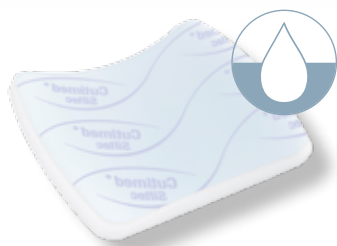
- Absorbs moderate to very high levels of exudate
- Provides soft debridement
- Available in a wide range of shapes and sizes

Tissue Protection



Cutimed® Sorbion® Sana









- Absorbs moderate to high levels of exudate
- Provides optimal fluid management during granulation and epithelialization
- Features a unique 3D outer layer which helps protect healthy and sensitive tissue



Cutimed® Siltec®PLUS

- Absorbs low to moderate levels of exudate
- Ideal dressing for moving granulating wounds into the epithelialization stage

Cutimed® Exudate Management System

Supporting stages of wound healing and exudate management options					
	Debridement	Inflammation	Granulation	Epithelialization	Tissue Remodeling
 Extreme	 Cutimed® Sorbion® Sorbact® Bacteria Removal				
 High	 Cutimed® Sorbion® Sachet® Soft Debridement				
 Moderate		 Cutimed® Sorbion® Sana Tissue Protection			
 Low/Mod			 Cutimed® Siltec® Plus Tissue Protection		

Ordering Information

	Size	Ref-No.	Dressings/Box	Suggested HCPCS**
Cutimed® Sorbion® Sorbact®				
	4 x 4 in.	7269808	10	A6196
	4 x 8 in.	7269809	10	A6197
	8 x 8 in.	7269810	10	A6197
	8 x 12 in.	7269811	10	A6198
Cutimed® Sorbion Sachet® S				
	3 x 3 in.	7323200	10	A6196
	4 x 5 in.	7323206	10	A6196
	5 x 4 in.	7323238	10	A6197
	8 x 4 in.	7323209	10	A6197
	6 x 6 in.	7323212	10	A6197
	8 x 8 in.	7323215	10	A6198
	12 x 8 in.	7323218	10	A6198
Cutimed® Sorbion Sachet® Border				
	4 x 4 in.	7323600	10	A6196
	6 x 6 in.	7323602	10	A6196
	10 x 6 in.	7323604	10	A6197
Cutimed® Sorbion Sachet® XL				
	18 x 10 in.	7324000	10	A6198
Cutimed® Sorbion Sachet® Multi Star				
	3 in.	7323701	10	A6196
	5.5 in.	7323703	10	A6197
Cutimed® Sorbion Sachet® S Drainage				
	4 x 4 in.	7324100	10	A6196
Cutimed® Sorbion® Sana Gentle				
	3.5 x 3.5 in.	7323319	10	A6196
	5 x 5 in.	7323322	10	A6196
	9 x 5 in.	7323325	10	A6197
	9 x 9 in.	7323314	10	A6198
	13 x 9 in.	7323316	10	A6198
Cutimed® Sorbion® Sana Multi Star				
	4.5 in.	7323801	10	A6196
	6.5 in.	7323803	10	A6197
Cutimed® Siltec® PLUS				
	2 x 2.5 in.	7328800	10	A6209
	4 x 4 in.	7328801	10	A6209
	4 x 8 in.	7328802	10	A6210
	6 x 6 in.	7328803	10	A6210
	8 x 8 in.	7328804	5	A6211

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This document includes suggested HCPCS codes that might be used to bill for BSN medical products and related services. Each provider will have to verify the appropriate codes for each patient. These codes are determined by Noridian Healthcare Solutions as the Pricing, Data Analysis and Coding (PDAC) Contractor of the Centers for Medicare and Medicaid Services. These codes may change at the discretion of the PDAC at any time and BSN is not responsible for such changes.

It is the supplier or provider's sole responsibility to determine and submit appropriate codes, charges, and modifiers for services rendered. Providers should contact insurers to verify correct coding procedures prior to submitting claims related to any product or service. BSN medical Inc. cannot guarantee coverage or reimbursement with the codes listed in this billing guide. In all cases, providers will need to follow local payer policies for billing and reimbursement.

1 Treadwell T, Walker D, Mara L, Dixon M, Effectiveness of Sorbion Sachet S* in the Treatment of the Highly Exudating Wound. SAWC, Orlando 2010

Aquacel® Foam is a registered trademark of ConvaTec Inc.
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 3M™ Tegaderm™ Superabsorber Dressing is a trademark of 3M
 Allevyn Gentle® is a trademark of Smith & Nephew
 KerraMax Care® is a registered trademark of Crawford Healthcare Limited
 Eclypse® is a registered trademark of Advancis Medical
 Biatain® is a registered trademark of Coloplast Corp.

Please refer to the product label and/or package insert for full instructions on the safe use of these products.

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BSN medical Inc., an Essity company
 5825 Carnegie Blvd., Charlotte, NC 28209-4633
 Tel. (+1) 704 554 9933 Fax (+1) 800 835 4325
 To order toll-free: Tel. (+1) 800 537 1063

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